

# Supplier Directory

## 5 Kids Group

**Product**  
Quality embroidery at competitive prices

**Discount** **DS**  
Next column over pricing  
30% off digitizing fee per thousand stitches.  
SEE Price List on UPA Member Website

UPA Contact  
**Phil Miller**  
732-774-5331  
philm@5kidsembroidery.com

## Advertising Specialty Institute (ASI)

**Product**  
Time saving tools and services to help distributors increase sales and margins, including ESP search tool, eCommerce website, SEO, imprinted catalogs, industry shows, and education.

**Discount** **DS, Bus**  
ASI Starter Package: \$79.99/mo  
  
- ASI Membership  
- 1 ESP License: Access to all ASI suppliers, presentations, order management, CRM, and live inventory access  
- 1 ESP Website: eCommerce ready site, products powered by ESP, ready-to-use content

UPA Contact  
**Jillian DiBella**  
215-953-3022  
JDiBella@asicentral.com

## Alliance Mercantile, Inc.

**Product**  
Recreational • Industrial • FR & Safety Outerwear • Jackets • Pants • Snow-Bibs (Viking)

**Discount** **ALL, DS,**  
Special discount rate of 2% net 45 days on the invoice  
10% Off Hi-Vis Safety Category for Members (as per pricelist)  
20% Off Sales Kit Samples  
Freight Prepaid on all Orders Over \$1500

UPA Contact  
**Stu Turpin**  
416-737-4002  
stuartt@alliancemerchantile.com

100% waterproof, windproof & machine washable

## alphabroder

**Product**  
Imprintable Sportswear, including Ash City, Bodek & Rhodes, Devon & Jones, Harriton, Threadfast, North End, Core365, Ultraclub, Adidas, American Apparel, Anvil, Dri-Duck, Bella+Canvas, extreme, VanHeusen.  
Special sample pricing & access to Trade Marketing team.

**Discount** **DS, IL**  
3% Special Discount on all Private Label Brands: Core 365, Devon & Jones, Extreme, Harriton, North End, Team 365, UltraClub  
Special pricing on the Top Trade Styles. This discount runs from 3 -7% off of alphabroder Sale Pricing. It is automatically loaded onto your account.  
Self-Promo: Blank products at

UPA Contact  
**Strategic Account Team**  
800-523-4585 opt 5 x4493  
strategicorders@alphabroder.com

# Supplier Directory

## American Dawn (ADI)

**Product**  
Manufacturers and distributors of fine institutional textiles...  
• Chef & Kitchen • Apparel  
• Scrubs • Microfiber Cloth  
• Towels & Tissue for Facilities  
Service

**Discount** **IL, DS**  
8% to 10% off regular pricing; some purchases may qualify for more

UPA Contact  
**Roger Hawkes**  
800-821-2221  
rhawkes@americandawn.com

## Ammex

**Product**  
Disposable Gloves, Poly, Nitrile, Latex, Vinyl, Rubber, Coveralls, Shoe Covers, Hair Nets, Diaper Disposal Bags, Baby Wipes, Hand Warmers, Toe Warmers, Face Masks, Cold Packs, Aprons

**Discount** **IL**  
National Account Pricing  
FREIGHT TERMS: \$2500 minimum for free freight; 25-39 cases (\$3.00/cs); 11-24 cases (\$6.00/cs); 1-10 cases (\$8.96/cs).  
PAYMENT TERMS: NET 30/Credit Card (Dependent on Credit Review)  
SEE UPA Member website for Price List

UPA Contact  
**Mark Palomer**  
(800) 274-7354 x448  
mpalomer@ammex.com

## Anico Promotions

**Product**  
Promotional plush, travel accessories, artwork and paint by number kits

**Discount** **DS**  
EQP on orders of 96 units and above.

UPA Contact  
**Kim Marroquin**  
973-912-8588  
kimm@anicopromotions.com

## ArcWear

**Product**  
ArcWear™ is a website offering Safety Managers and Corporate Buyers resources such as the latest standards and guides, education, and a listing of FR clothing distributors

**Discount** **IL**  
Free advertising listing of your business on the ArcWear Website. To be listed you only have to demonstrate some basic knowledge of FR and how to care for these garments if your company is a laundry.

UPA Contact  
**Janice Revnolds**  
502-716-7073  
janice@e-hazard.com

# Supplier Directory

## AST Sportswear / Bayside Apparel

Product  
Sportswear, Apparel

Discount  
See UU Member Website for pricing

**DS**

UPA Contact

**Anthony Miskulin**

714-223-2030 Ext 144

anthony@astsportswear.com

## Augusta Sportswear

Product  
New Augusta Sportswear brand.

Athletic Apparel - soccer, baseball, softball, basketball, volleyball

Discount  
Members receive Platinum pricing which is 8% off wholesale. Discount is reflected on price list found on UPA website. Members receive 22% off Augusta Sportswear Core Items. Additional 5% off on orders over \$3000 free shipping on orders over \$200 \$15 shipping on orders \$100 –

**DS**

UPA Contact

**Tiffany Stevens**

800-237-6695 Ext 6397

myteam@augustasportswear.com

## Badger Sport a/k/a Founders Sport Group

Product  
Athletic Apparel for baseball, soccer, lacrosse, basketball, football, softball, volleyball, and track. The line consists of performance tops and bottoms, fashion active wear, t-shirts, sweatshirts, jerseys, henleys, mesh tops and bottoms, wind wear, team wear & outerwear.

Discount  
5-6% discount as indicated on price list. No up-pricing for sizes over XL. Orders under \$50 incur \$5 upcharge. Samples 40% off net price; no upcharge. Same day shipping on orders in 1 PM EST. SEE Price List on UPA Member

**DS**

UPA Contact

**Brenda Pope**

888-871-0990

bpope@badgersportswear.com

## Bag Makers, Inc.

Product  
Paper and Plastic Imprinted Bags: digital full color, OXO-biodegradable die cuts, cotton/jute, non-woven, & polyester. Plus packaging available with ribbon, bows, & tissue.

Discount  
A+ Program Flexo, ColorVista, Foil – EQP on 500 pcs. Screen, Sparkle – EQP on 150 pcs. Self Promo – EQP less 25% on an order of at least first column quantity; 25% off applicable plate, screen, set-up and run charges. Orders may not exceed catalog quantities; standard ordering

**DS**

UPA Contact

**Customer Service**

800-458-9031 Ext:1

Aplus@bagmakersinc.com

# Supplier Directory

## BCG Creations

Product  
custom lapel pins, keychains,  
medals, dogtags, belt buckles,  
lanyards, ornaments and assorted  
promotional products

Discount **DS**  
EQP pricing excluding badges,  
calendars, planners and all metal  
embelmetics (pins, coins,  
keychains, ornaments etc.)

UPA Contact  
**Callie Dorfman**  
(877) 787-4746 Ext 7104  
Callie.dorfman@hpgbrands.com

## Beacon

Product  
Everyday products everyday, from  
high tech to personal care.  
Personalized name badges,  
premium leather products and over  
20 Name Brand product brands

Discount **DS**  
EQP\*  
\*badges, calendars and planners,  
Batch & Bodega and Premium  
Brands

UPA Contact  
**Brittany Doll**  
612-454-3540 Ext 3570  
Brittany.Doll@hpgbrands.com

## BEL Promo

Product  
Drinkware, Tote Bags, BackPacks,  
Pens, Key Chains, T-Shirts, Casual  
Workwear, Headwear, Notebooks,  
Portfolios, Stressballs, Mousepads,  
Glass Awards

Discount **DS**  
EQP on 4th Column Pricing

UPA Contact  
**Merilyn Carreras**  
877-655-4342 x 1158  
mcarreras@belpromo.com

## Best Promotions

Product  
Promotional Products

Discount **DS**  
EQP pricing excluding badges,  
calendars, planners and all metal  
embelmetics (pins, coins,  
keychains, ornaments etc.)

UPA Contact  
**Juana Vega**  
972-552-3636  
Juana.vega@hpgbrands.com

# Supplier Directory

## Blue Generation

UPA Contact  
**Customer Service**  
888-336-4687  
universal@bluegeneration.com

Product  
Corporate and Uniform Apparel, including activewear, polos, hoodies, shirts (cotton twill, denim, oxford, poplin, gingham, plaid), servicewear (bistro, Hi Vis, IL 50 polos, pants, shorts, teflon, tactical, aprons).

Discount **DS**  
1-3% off EQP as noted in UU Pricelist.  
Free shipping on orders over \$175

## Brandstand America

UPA Contact  
**Cassandra Cancelliere**  
941-244-9310  
info@brandstandusa.com

Product  
Portable display systems and signage

Discount **DS**  
See UU Member website for pricing

## Breakaway Payments

UPA Contact  
**Brett Kotcher**  
516-359-9301  
brett@breakawaypayments.com

Product  
Merchant services

Discount **Bus**  
See UU Member Site

## BuyGiftCards.com / Reaf Marketing

UPA Contact  
**Howard Headden**  
630-819-9104  
howardheadden@gmail.com

Product  
Custom gift cards

Discount **DS**  
EQP

# Supplier Directory

## CAFCO, Inc.

Product

- Dog-Ear Laundry Bags
- Nets
- Plant Supplies

Discount

Unpublished Universal Unlink Pricing (contact Universal for pricing)

**IL**

UPA Contact  
**Mark Watson**  
800-763-5050

## Calderon Textiles

Product

- Table/Bed Linens
- Shop Towels • CRTs • Huck Towels
- Bar Mops • Aprons • Napery
- Towels • Laundry Bags • Mop & Frame
- Microtex Products

Discount

National Account Pricing

**IL**

UPA Contact  
**Customer Service**  
888-742-1998  
cs@calderontextiles.com

## Callaway by Perry Ellis

Product

Callaway Men's and Ladies' knit shirts, outerwear, and hats.

Fabric technologies: cooling Opti-Dri, Stretch, Ventilated, UV Repel, Flex, Repel (wind & water), and Thermal

Discount

National Account Pricing Plus 1% rebate\* on annual purchases  
Free Shipping over 1,000 lbs.  
15% up-charge for breaking case pack.  
SEE Price List on UPA Member Website

**DS**

UPA Contact  
**Rachel Wood**  
866-231-4309  
corporatesales@pery.com

## CAMERAREadyArt

Product

Art, graphic design, and website services:

- Vector art redraw • Embroidery Digitizing
- Photo Enhancement • Order/Data Entry
- Creative Design Work (logos, flyers, catalogs, business cards, etc.)
- Website Development & Design

Discount

Special Pricing (lower than that obtained with the Power Club membership). 13-55% savings

**DS, Bus**

UPA Contact  
**Darren Benjamin**  
818-937-0709  
darren@camerareadyart.com

# Supplier Directory

## Cap America

Product  
Headwear—Imported & 100% USA made

Discount  
EQP minus 3%

**DS**

Caps, Trucker, Mesh, Visors, Reflective, Camo, Sublimated, Knits.

UPA Contact  
**Deliah Griffith**  
800-487-2227 x:417  
deliahg@capamerica.com

## Chameleon Beverage & Sanitizer Company

Product  
Private labeled bottled water and hand sanitizer

Discount  
EQP (net 30) and FREE shipping on SANITIZER only.

**DS**

UPA Contact  
**Ron Atlas**  
858-585-3676  
rona@chameleonsanitizer.com

## Charles River Apparel

Product

- Athletic
- Outerwear
- Rainwear
- Wind Shirts
- Youth Apparel and Outerwear
- In-House Decorating

Discount  
Gold Column Pricing  
Web Orders offer no up charges on sizes 2XL-6XL.  
Orders of 12 pcs or more are shipped FREE via UPS ground.  
50% off on up to 20 blank samples ordered through sales reps.

**DS**

UPA Contact  
**Customer Service**  
800-225-0550 Ext 1  
custserv@charlesriverapparel.com

## Chipply

Product  
Web store platform

Discount  
UU Membrs will receive the standard \$1,000 onboarding fee reduced to \$500 after an included FREE trial period. Also included, ongoing platform support, member education, store building assistance and fulfillment success strategies.

**Bus**

UPA Contact  
**Annie Hardwick**  
262-202-8129  
teamchipply@chipply.biz

# Supplier Directory

## Chocolate Chocolate

UPA Contact  
**Steve Thompson**  
888-448-9722  
sthompson@chocolate2.com

**Product**  
Custom chocolates - precision molding and packaging.  
  
Cookies, candy bars, assorted chocolates, truffles, truffles, assorted treat bags, chocolate business cards.

**Discount** **DS**  
EQP  
Self-Promo options available.  
Email: sales@chocolate2.com for assistance.

## Chocolate Inn / Lanco

UPA Contact  
**Christopher Barlow**  
516-967-1346  
Chris.barlow@chocolateinn.net

**Product**  
**A**pparel: screen print, embroidery, dye sublimation, special finishings, **H**ealth & Beauty (lip balm, lotions, creams, candles): custom formulation, filling and labeling, **E**dible: chocolate, confectionery, mints, and gifts, **A**ccessories: tech, bags, golf, pens and other specialty categories, **D**rinkware:

**Discount** **DS**  
EQP excluding: M&M products

## Compass Communications

UPA Contact  
**Don Paustian**  
888-848-4667  
info@ccstudios.net

**Product**  
Custom On Hold Message - produced in studio with high-quality voicing and background music all to your unique specifications.

**Discount** **Bus**  
Unpublished

## Compass Promotional

UPA Contact  
**Michael Levv**  
800-221-9904  
mike@compasspromos.com

**Product**  
Promotional tools, utility & outdoor gear, including knives, flashlights, lighters, multi-tools, safety gear travel kits, USA made, binoculars, compasses, magnifiers. Brands: Maglite, Buck, Leatherman, Mite lze, Zippo Thermos, Victorinox Swiss Army, Gerber

**Discount** **DS**  
EQP  
Discounted Setup Charges (Usually \$50 and \$24):  
\$45 for initial setups  
\$18 for reorder setups



# Supplier Directory

## CR Daniels Inc

Product  
Laundry carts

Discount  
See UU Member website

**IL**

UPA Contact

**Mitch Gable**

410-680-8216

mgable@crdaniels.com

## Customer Service Intelligence (CSI)

Product  
Customer Satisfaction Followup Programs

Discount  
Special Member Pricing

**Bus**

UPA Contact

**MarvJo Sullivan**

(800) 835-5274 ext. 304

maryjo@tellcsi.com

## Cutter & Buck

Product  
Premium, high performance golf apparel and sportswear including knits, wovens, sweaters, outerwear, and bottoms.

Discount  
EQP-2%  
SELF-PROMO 50% off NET pricing; \$5.00 embroidery charge with a provided dst file.; \*Please note "self-promo" on purchase order. Rate

**DS**

UPA Contact

**Corp.Customer Service**

888-338-9944

corporatesales@cutterbuck.com

## Debco

Product  
UU Members receive EQP

Discount  
UU Members receive EQP

**DS, PD**

UPA Contact

**Tricia Long**

905-669-2247 x324

Tricia.Long@debcosolutions.com

# Supplier Directory

## Dunbrooke Apparel

UPA Contact  
**Tammv Flippo**  
800-641-3627  
tamflippo@dunbrooke.com

Product  
Dunbrooke Basics

Offering private label on these items: Reebok, Calvin Klein, Van Heusen, Eagle Dry Goods, WestArk USA

In-House Decorating

Discount **DS**  
EQP -5% for 144 Pieces & up & \$1.25 embroidery\*  
EQP -3% or other quantities  
Free Embroidery Tape : 24 or more units\*  
\$6.00 Embroidery: 1-5 Pieces\*  
\$1.75 Embroidery: 6-144 Pieces\*  
Spec Samples: EQP -50%, free embroidery & tape\*  
Free Freight: \$250.00 of blank

## Dyenomite Apparel

UPA Contact  
**Customer Service**  
888-777-1916 option 2

Product  
Unique, colorful, bold tie-dye tees shirts + a broad selection of bulk garment-dyed apparel & footwear

Discount **DS**  
Below EQP

## e-Hazard

UPA Contact  
**Jason Meredith**  
502-716-7073  
jason@e-hazard.com

Product  
Imagine being introduced as an approved source for FR garments to a group of 20 to 50 Safety Managers! You can meet these decision makers by co-sponsoring an e-Hazard Electrical Safety Training Course in your city. e-Hazard CEO, Hugh Hoagland, has case studies where FR dealers and laundries closed new accounts by

Discount **DS, Bus**  
e---Hazard does all the work of promoting the class, but you can invite your customers to attend and provide them with a \$50 discount. Your only cost is \$300 to send one of your sales team through the class. Hugh is interested in having better informed sales reps in this important category.

## Ecolab

UPA Contact  
**Jim Reiser**  
704-200-7706  
jim.reiser@ecolab.com

Product  
Laundry Chemicals

Discount **IL**  
Special Pricing

# Supplier Directory

## Ensign Emblem

Product

- Custom Embroidered Emblems
- Stock Name Programs
- Custom Screen Print Emblems
- Direct Embroidery

Discount

National Account Pricing

**IL, DS**

UPA Contact

**Gavle Zreliak**

800-521-0575

## ERB Safety

Product

Many Styles of Aprons, Vests, Chef Apparel, Lab Coats, Counter Coats Smocks, Custom Styles & Colors

Discount

EQP

**ALL, IL**

UPA Contact

**Marv Hall**

800-800-6522 Ext 345

mhall@e-erb.com

## Evans Manufacturing

Product

Promo Products supplier specializing in USA made items. tote bags, kitchen tools, drinkware, beverage related items, writing instruments, pet accessories, healthcare items, office products, personal care, and on-the-go (outdoors)

Discount

EQP -1%

**DS**

UPA Contact

**Customer Service**

800-745-3826

info@evans-mfg.com

## Evans, RJ and Associates

Product

Sales & Marketing training for Industrial Laundries

Discount

Special Universal Unilink Discounts - See detailed price list available on the Universal Unilink web site or contact supplier for more information.

**Bus**

UPA Contact

**Ron Evans**

866-740-3200

ron@rjevansassociates.com

# Supplier Directory

## EVO B2B (Sterling)

Product  
Electronic payment processing services and solutions.

Discount **ALL,**  
EVO B2B charges on average .5% less than most other competitors. Universal Unilink Members save approximately 27% over what they would normally pay as a non-member.

Previously Sterling B2B Group.

UPA Contact  
**Brandyn Cook**  
513-325-2201  
brandyn.cook@evopayments.com

## Fame Fabrics

Product  
Manufacturer of hospitality and chef apparel, including smocks, aprons, lab coats, butcher coats

Discount **ALL, DS,**  
EQP  
If order is placed online at famefabrics.com, orders totaling \$650.00 or more, shipping to one location in the Continental US will receive paid freight. Stock product orders only.

UPA Contact  
**Marv Hall**  
888-777-7702 ext. 345  
mhallz@e-erb.com

## Fibertech

Product  
Laundry Carts

Discount **IL**  
See Price List on UU Member website

UPA Contact  
**Eric Mendel**  
800-304-4660 X106  
emendel@fibertechinc.net

## Fisher Phillips

Product  
Legal Consulting -  
Labor/Employment Law

Discount **Bus**  
30 Cumulative Minutes: Annually, Complimentary Labor/Employment Advice  
Telephone Consultative Retainer: For only \$600 per quarter, Members have unlimited telephone consultation regarding routine labor and employment law issues (excluding workmen's compensation) with the goal of

UPA Contact  
**Joe Shelton**  
404-240-4259  
jshelton@fisherphillips.com

# Supplier Directory

## FLO Business Solutions, LLC

Product  
Payroll & HR Benefits & Services |  
Payment Processing | Federal Tax  
Credit Programs

Discount **Bus**  
Discounted custom pricing for  
Universal Unilink members

UPA Contact  
**Brian Haile**  
803-577-1977  
flobizsolutions@gmail.com

## Foamworx

Product  
Manufacturing and sale of  
advertising based imprinted foam  
promotional products in the US and  
Canada

Discount **DS**  
EQP on minimum posted quantities  
FREE exact quantity  
Free random samples w/ FedEx #  
Free virtual images  
EQP -20% on self-promo

UPA Contact  
**Samantha Lunn**  
888-633-2233  
Samantha@foamworx.com

## Forest Nation

Product  
Promotional Products: Tree cups  
and tree pouches

Discount **DS**  
EQP on 1000 pieces with label  
branding

UPA Contact  
**Swadesh Padhi**  
865-622-2424  
spadhi@forestnation.com

## Gemline

Product  
Promotional Products  
  
Brands: Moleskine, Thermos, Igloo,  
Samsonite, Brookstone, RuMe,  
Bobble and Zebra

Discount **DS**  
EQP; SEE Price List on UPA  
Member website

UPA Contact  
**Customer Service**  
800-800-3200  
customerservice@gemline.com

# Supplier Directory

## GEMPIRE

UPA Contact  
**Customer Service**  
800-243-4321  
customerservice@gempire.com

**Product**  
Specializes in metal, PVC and embroidery. Product include lapel pins, luggage and key tags, zipper pulls, wine glass charms, ornaments, bookmarks, golf accessories & patches. Sourcing available.  
Floral Expressions line offers unique floral seeded paper products.

**Discount** **DS**  
Members who purchase 2nd column quantities or more receive EQP.

## Glen Raven Technical Fabrics, LLC

UPA Contact  
**Jeff Michel**  
336-586-1217  
JMichel@glenraven.com

**Product**  
FR Consultant

**Discount** **IL, Bus**  
N/A

## Golden Star

UPA Contact  
**Jordan R**  
816-842-0233  
jordanr@goldenstar.com

**Product**

- Wet Mops
- Dry Mops
- Dust Control
- Microfiber Products

**Discount** **IL, DS**  
5-10% off wholesale price list  
10% discount on items not on the price list.  
Free Freight on Mixed Orders \$1,800 + with a Single Shipping Point; Refer to Price List on UPA Member website

## GT Linens

UPA Contact  
**CORY LINDLEY**  
(888) 954-6967 x134  
cory@gtlinens.com

**Product**  
Bed, bath and table linen for the hospitality industry. Napery, bath robes, and aprons also available.

**Discount** **DS, IL**  
Universal Unilink Members receive 40% off normal wholesale pricing. See website.

# Supplier Directory

## Gurtler Industries

UPA Contact  
**Kim Turnlund**  
 800-638-7300  
 kturnlund@gurtler.com

Product  
 Chemicals for Industrial Laundries

Discount **IL**  
 Only items on the price list are available at the Universal Unilink preferred pricing.  
 SEE Price List on UPA Member website.  
 Members ordering in smaller quantities may purchase through a wholesaler. When purchasing from a wholesale distributor (column 4 pricing):

## HandStands

UPA Contact  
**Jovce Berthelsen**  
 949-407-6361

Product  
 Promotional Products including
 

- Phone and tablet accessories
- Air fresheners
- Stress relief accessories
- Automotive accessories

Discount **DS**  
 EQP  
 - Excludes Paper Scent products  
 - EQP on ATOM Electronics begins at 2nd column quantity

## HeadToToe Apparel

UPA Contact  
**Luke Fafara**  
 951-888-2191  
 lukef@httapparel.com

Product  
 Contemporary custom headwear, apparel, uniforms, aprons, bags and accessories.  
  
 Features include stain resistant materials, organic materials, RPET fabric, antimicrobial products, cutting edge embellishments and Licensed Camo.

Discount **ALL, DS**  
 10% off EQP on stock Headwear.  
  
 Next column pricing on all headwear quotes. (i.e. 144 pieces will receive 288 piece pricing).  
  
 Private label merchandise minimum starts at 200 pieces instead of the usual 500 pieces.

## High Caliber

UPA Contact  
**Pattv Gomez**  
 (800) 707-2757 Ext 4020  
 PGomez@highcaliberline.com

Product  
 Promotional Products including:
 

- Patches, emblems, & bullion crests
- Socks, scarves, & beanies
- Sport accessories
- Gloves
- Stickers

Discount **DS**  
 EQP  
 Random/blank samples: no charge for samples under \$10.00 EQP/net (freight excluded)  
 Spec sample: 3 free spec samples per month per office (1 color, 1 location included, see website for additional charges, freight excluded)  
 Self-promo: EQP -25% + freight,

# Supplier Directory

## Hotel Engine

**Product**  
Through Hotel Engine, Universal Unilink Members can access exclusive wholesale rates at hotels around the globe.

**Discount** **ALL, Bus**  
Save an average 26% off public hotel rates in 185+ countries through this private booking platform.

UPA Contact  
**Customer Support24/7**  
855-567-4683  
support@hotelengine.com

## HPG

**Product**  
Various Products available from: Hub, Best Promotions USA, Beacon Promotions, Origuadio, Handstands, Debco, BCG Creations, Webb Company

**Discount** **DS**  
EQP pricing\* from the following HPG companies: Hub, Best Promotions, Beacon Promotions, Origuadio, Handstands, Debco, BCG Creations, Webb Company.  
\*Excludes: badges, calendars, and planners, Batch & Bodega, Premium Brands, and all metal emblematics (pins, coins, keychains, ornaments). Origuadio

UPA Contact  
**Trina Bicknell**  
781-535-5569  
trina.bicknell@hpgbrands.com

## HUB Pen

**Product**  
Writing instruments

**Discount** **DS**  
EQP

UPA Contact  
**Refer to: UU Member site**

for contact information by geographical

## Illini Line

**Product**  
Promotional Products

**Discount** **DS**  
EQP  
Exceptions:  
-Items featured with a 10 Days icon in the full line catalog or online are subject to standard column pricing. Such items are laser engraved, embroidered, and hot stamped.  
-Less than first column quantity receives first column pricing and applicable LTM fees.

UPA Contact  
**Dawn Barton**  
(800) 935-5472 x143  
dbarton@illiniline.com



# Supplier Directory

## Imagen Brand

UPA Contact  
**Customer Service**  
800-666-7117  
orders@imagenbrands.com

**Product**  
Wide selection of products across the most sought-after categories in the promotional industry. Leading the market with retail specialty brands, such as Chelsea Teddy Bear®, gives us a unique product assortment offering that truly sets us apart

**Discount** **DS**  
EQP\*-  
\*EQP does not include gray shaded area quantities for calendars and bookmarks. No additional discount off EQP pricing for ShedRain®, Coleman® and Rubbermaid®. Overseas and Direct Import orders excluded

## Island Pro Digital

UPA Contact  
**Kvle Kubik**  
631-293-4217 ext 101  
kyle@islandprodigital.com

**Product**  
Printing and packaging service

**Discount** **Bus**  
Contact directly for special "member" pricing.

## IWA (Irving Weber Associates, Inc.)

UPA Contact  
**Steven Wright**  
631-252-1172  
swright@iwains.com

**Product**  
Business insurance and services

**Discount** **Bus**  
Contact Steven Wright to discuss your options.  
Phone: (631) 252-1172  
Email: swright@iwains.com

## Kemper (Indemnity Plan) / WCI

UPA Contact  
**Garv Hautamaki**  
864-479-9974  
GaryH@universalpa.com

**Product**  
Indemnity Health Plans

**Discount** **Bus**  
Contact: Gary Hautamaki  
Phone: (864) 479-9974  
Email: GaryH@universalpa.com

# Supplier Directory

## Key Industries

Product  
Pants, Shirts, Shorts, Bibs,  
Coveralls, Outerwear, Thermal  
underwear, fleece &  
thermal lined items, freezer wear,  
FR  
Garments & Hi-Vis

Discount **DS**  
5% off the Key Apparel Distributor  
Wholesale Price list

UPA Contact  
**Seth Needham**  
800-835-0365 Ext 330  
sneedham@keyapparel.com

## Keycolour

Product  
Dyes

Discount **IL**  
National Account Pricing

UPA Contact  
**Customer Service**  
602-424-9990  
orders@keycolour.net

## Koozie Group f/k/a Bic Graphic

Product  
Writing Instruments, Flashlights,  
Sticky Notes, Magnets, Mouse  
Pads, Drinkware, Bags,  
Backpacks, Golf (Balls, Apparel,  
Shoes, etc.) and much more!  
Brands: TERVIS, adidas, Nike,  
COCOON, FATBOY, FootJoy,  
Kapston, Swarovski, Wilson,  
Titleist, Koozie.

Discount **DS**  
EQP (Apparel • Awards •  
Flashlights, Tools & Auto • Golf •  
Health, Wellness & Safety •  
Housewares • Office • Technology  
as well as select brands). Please  
see pricing on the attached  
pricelist.  
EQP -3%: All BIC® Branded  
Writing Instruments, Magnets,  
Mouse Pads, and Sticky Notes •

UPA Contact  
**Customer Services**  
888-446-5242  
customerservice@kooziegroup.com

## Leed's / Trimark Bullet / JournalBooks

Product  
The latest retail styles, trendy looks  
and popular brands;  
Also available:  
Bullet: info@bulletline.com / 800  
-749-7367  
JournalBooks:  
sales@journalbooks.com / 800-438  
-3800

Discount **DS, PD**  
EQP

UPA Contact  
**Leeds/Trimark Customer Service**  
800-860-1555  
customerservice@leedsworld.com

# Supplier Directory

## Logo Mats, LLC

Product  
Commercial logo mats.

Discount  
National account pricing

**DS**

UPA Contact  
**Carla Harris**  
888-628-7462  
charris@logomatsllc.com

## M+A Matting (Mountville Mills)

Product  
Mats

Discount  
National account pricing

**IL**

UPA Contact  
**Julie Noles**  
800-241-5549  
jnoles@mountville.com

## Maevn Uniforms

Product  
Scrubs & lab jackets. Brands include Pure, EON, Red Panda & Smart.  
Top styles include: prints, mock wrap, pintuck, mesh, long sleeve tee, modal tee  
Pants styles include: cargo, seamless, yoga, logo band, elastic band, mesh.

Discount  
10% off Wholesale on opening order. 5% ongoing discount.

**ALL, DS**

UPA Contact  
**Rachael Baker**  
972-268-2641  
rbaker@maevnuniforms.com

## Maple Ridge Farms

Product  
Food Gifts:  
• Premium Chocolates  
• Fresh Roasted Nuts  
• Cheeses  
• Smoke Meats

Discount  
EQP

**DS**

UPA Contact  
**Customer Care Gift Specialist**  
800-477-5577  
hello@mapleridge.com

# Supplier Directory

## Mercer Health & Benefits, LLC

Product  
Affinity Small Group health benefits

Discount **ALL, Bus**  
Now offering our members new Affinity Small Group benefits that simplify the health care experience for both you and your employees through a convenient, easy-to-use web-based platform. This will allow smaller companies to band together to take advantage of product flexibilities, enrollment efficiencies and administrative cost

UPA Contact  
**John Miquez**  
855-698-1570

## Mirrorsize US Inc

Product  
Virtual uniform measuring app technology

Discount **Bus**  
Custom

UPA Contact  
**Shreva Arva**  
732-369-6885  
Shreya.arya@mirrorsize.com

## Natural Uniforms

Product  
Medical uniforms, workwear apparel, and footwear

Discount **ALL, DS**  
>\$10k column pricing.  
Lower pricing on BP101 and G102 items as an introductory offer  
BP101 (Scrub Set)–\$7.78//SET  
G102 (Warm Up Jacket)–  
\$6.18//UNIT  
Style# 1516 (40" adults labcoat) =  
\$7.45  
Style# 1016 (Kids Labcoats) =  
\$5.75

UPA Contact  
**Joanna Ledesma**  
310-637-3257  
naturaluniform2@gmail.com

## Navitor

Product  
Provides Print, Labels, Stickers, Decals, Folders, Name Badges, Signs, Wide Format Printing, and Greeting Cards.

Discount **DS**  
Pricing:  
Navitor = 10 % discount off published pricing  
Folder Works= 10% discount off published pricing  
Package Works= 10% discount off published pricing  
NSP = EQP  
Label Works= Tiered Special Pricing

UPA Contact  
**Hiba Labban**  
507-304-6356  
hlabban@navitor.com

# Supplier Directory

## Newell CWI f/k/a Sanford

UPA Contact  
**Todd Pepler**  
800-356-9466  
todd.pepler@newellco.com

Product  
Imprinted writing instruments, markers dry erase and highlighters featuring Papermate, Sharpie, Uniball, Expo, Parker and Waterman

Discount **PD**  
Power Net Pricing: EQP -6 to 10%  
Free random samples (Up to \$15 net)  
No Set up charges  
Next day and 3 day service available.  
SEE Price List on UPA Member website

## OneTranz (Ukana)

UPA Contact  
**David Weir**  
800-430-1606 x:111  
david@onetranz.com

Product  
LTL and FTL Trucking Solutions

Discount **Bus**  
Special Pricing

## Origuadio

UPA Contact  
**Samantha Raisbeck**  
801-727-9351  
Samantha.raisbeck@hpgbrands.com

Product  
unique, 1-piece minimum, decorated products

Discount **DS**  
EQP

## Penn Emblem

UPA Contact  
**Phil Poaue**  
502-386-7433  
phil@pennemblem.com

Product

- Emblems
- Embroidered Stock & Blanks
- Screen Printed Stock & Blanks
- Flags
- Custom & More

Discount **ALL, DS**  
10% discount

# Supplier Directory

## Premium Custom Products

Product  
Promotional product decorating,  
graphic design and fulfillment  
services

Discount **DS, Bus**  
Free DST file with first order

UPA Contact  
**Chris Sharp**  
866-320-9396  
chriss@premiumcustomproducts.com

## Prime Line

Product  
Promotional Products: apparel  
bags, coolers & totes, blankets,  
combos, kits, drinkware, gift sets,  
headwear, housewares, office,  
outdoor, sport & fitness, travel,  
flashlights, personal care/wellness,  
stationery & notebooks, stress  
relievers, technology, tools,  
keychain, travel, writing  
instruments

Discount **DS**  
EQP on most items + incentives

UPA Contact  
**Leiah Joseph**  
248-770-7253  
ljoseph@alphabroder.com

## Promoted You by Sticker You

Product  
Stickers, labels, and decals

Discount **DS**  
List Price -1%

UPA Contact  
**Mitchell Ber**  
1 877 437 8825 ext 3  
mber@stickeryou.com

## Promotional Capital

Product  
Working capital solutions

Discount **ALL, Bus**  
Call David Rocker for Member  
pricing.

UPA Contact  
**Amv Pierce**  
216-595-6969  
apierce@promotionalcapital.com

# Supplier Directory

## Q Promo

Product

Discount

**DS**

UPA Contact

**Veia Gelzinvt**

847-499-3053 X7142

vejag@qpromo.com

## R.L. Williams

Product

supplier of consumable facility products for industrial laundry companies.

Discount

**ALL, DS,**  
See Price List; Free Shipping on \$2500 of product ; excluding dispensers  
SEE Price List on UPA member website

UPA Contact

**Customer Service**

800-845-0086

## Rasco FR Inc.

Product

FR garments

Discount

Distributor pricing

**DS, IL**

UPA Contact

**Ornette Lawson**

204-697-1777 x 321

ornettel@rasco.com

## Reed Manufacturing

Product

Comfortable and protective work garments

Discount

Special Pricing

**DS**

UPA Contact

**Customer Service**

800-466-1154

# Supplier Directory

## Reflective Stripe

UPA Contact

**Eric VanLanen**

714-626-8813

Eric@reflectivestripe.com

### Product

- Custom reflective striping for stock garments (or sell striping direct)
- FR Striping
- IL tested & approved
- UL Certified
- DVBE certified

### Discount

Special Discounts

**IL**

## Regent Apparel

UPA Contact

**Bob Mazur**

800-326-2065

bmazur@regentapparel.com;

### Product

Chef and Cook wear & Accessories, Industrial Workwear, Lab Coats, Milliken Signature Series Table Linen

Distribution from South San

Francisco, CA and Allentown, PA.

### Discount

9% off of list pricing

**DS, IL**

## Rhino Fleet Tracking

UPA Contact

**Chris Luckenbill**

800-293-0420 x 6001

cluckenbill@Rhinofleettracking.com

### Product

GPS Fleet Tracking systems

### Discount

25% off all tracking devices monthly rate of \$16.50/vehicle.

No contract.

Visit this URL for discounted rates and to request information: [www.rhinofleettracking.com/universa](http://www.rhinofleettracking.com/universa)

**IL, Bus**

## RJ Schinner

UPA Contact

**Ann Erpenbeck**

262-946-4021

aerpenbeck@rjschinner.com

### Product

RJ Schinner is a leader in the redistribution marketplace for foodservice wholesalers, paper wholesalers, and jan/san wholesalers.

### Discount

All invoices must be paid within credit terms (1% 10, net 30 days). This agreement allows a 5 day grace period (net 35 days), but will not be defined on Invoices/communications. Free Delivery in the RJ Schinner delivery area on orders in excess of \$1,000. No charge on backorders for SKUs detailed in Schedule A-Universal

**IL, DS**



# Supplier Directory

## RMK

**Product**  
Promotional products: diecast cars, apparel decorating, fulfillment, product sourcing and manufacturing.

**Discount** **DS**  
EQP - Excluding: appliances, Hamilton Beach, Presto

UPA Contact  
**Dawn Knobel**  
9547253795 Ext 110  
dawn@rmkworldwide.com

## S&S Activewear, LLC

**Product**  
Nationwide wholesaler of branded imprintable apparel, outerwear, bags and hats.

**Discount** **DS**  
EQP, as well as below EQP on key styles from the following Basic Brands: Gildan, Hanes, Fruit of the Loom, and Jerzees. (Pricing subject to change monthly as mill pricing may change.)  
Exclusive 5% off EQP on 10 styles (Styles subject to change).  
25% off samples – Limited to 10 pieces per order.

UPA Contact  
**Christina Cho**  
800-523-2155 x6891  
ccho@ssactivewear.com

## SAGE

**Product**  
The power of two, PPAI and SAGE®, means for one low price, distributors now have both PPAI membership and the industry-leading research and business management solution.

**Discount** **DS, Bus**  
UU Package: \$495 (16% discount)  
-SAGE Online Total Access License  
-Additional License  
  
5% member discount on :  
SAGE Online  
SAGE PromoSearch  
SAGE WebExpress PRO  
SAGE Signature Stores

UPA Contact  
**Jarod Thorndike**  
214-560-4531  
jarod.thorndike@sageworld.com

## Schermerhorn Bros. Co.

**Product**  
Packaging products, including: Laundry Wrap, Cart/Bin Liners, Garment Bags, Trash Bags, Rolled Plastic, Stretch Wrap  
Also, hangers, rubber bands, twine, strapping, tape, etc. Call for custom runs.

**Discount** **IL, DS**  
SEE Price List on UPA Member website.  
  
Call for custom orders and other stock sizes.

UPA Contact  
**Mike Leah**  
800-323-9627  
mleigh@e-sbco.com

# Supplier Directory

## Seville Gear

**Product**  
Duffels, Coolers, Padfolios,  
Backpacks, Totes, Travel, Golf,  
Tech Accessories, Briefcases and  
Messenger Bags.

**Discount** **DS**  
EQP -5%  
Self-Promo: EQP -50% and 50%  
off Set-up. 100 piece maximum!  
Only the distributors logo can be  
used for self-promotion  
SEE Member List on UPA member  
website

UPA Contact  
**Dave Finger**  
800-759-1450 ext. 2204  
d.finger@sevillegear.com

## Showdown Displays

**Product**  
Showdown Displays' products  
provide the widest selection of  
portable display products such as  
table throws, retractable banner  
displays, pop-up and modular  
displays as well as customer  
display solutions.

**Discount** **DS**  
Our members pricing will be a 2  
column shift on quantities ordered.  
See Price List on UPA Member  
website

UPA Contact  
**Customer Care**  
888-376-7469  
info@signzoneinc.com

## Sierra Pacific

**Product**  
Apparel

**Discount** **DS**  
See member website for full price  
list

UPA Contact  
**Paul Korv**  
678-332-7932  
paul@sierrapacificapparel.com

## Socks and Things

**Product**  
Custom Designed Performance  
Gear

**Discount** **DS**  
Pricing Column -10%, EQP, -10%  
on orders over 250 pieces

UPA Contact  
**Brvan Speizman**  
704-904-2472  
bryan@socksandthingsusa.com

# Supplier Directory

## Speartek

Product  
E-commerce solutions

Discount **Bus**  
10% discount on all Project-related charges.  
Website technology license, hosting, and support fees begin at \$175 for the first site and \$100 for each additional site.

UPA Contact  
**Derek Griffin**  
(770) 674-3900 x102  
dgriffin@speartek.com

## Spector & Co

Product  
Promotional Products

Discount **DS, PD**  
EQP  
Minimum order quantity is column 1 quantity.  
USA and Canada product only.

UPA Contact  
**Customer Service**  
888-377-7732  
orders@spectorandco.com

## SpinCycle

Product  
Route Accounting Program, including reporting, sales tracking, payment processing, load lists and statement creations. Also RF chip compatible for tracking uniforms and other items.

Discount **IL**  
Members receive services for \$159.99/month

UPA Contact  
**John Heath**  
320-220-1407  
jheath@tds.net

## St. Regis Group

Product  
Awards & Recognition Products

Discount **DS, PD**  
EQP on the following brands:  
St Regis Crystal • The Martin Company • Prestige Glass • R.S. Owens • MiPen Company • Ritter Pen • K&R New York • Etching Wines • Waterleaf Studios

UPA Contact  
**Customer Service**  
888-854-0591 x3273  
rose@stregiscrystal.com

Catalog Pricing only on the following brands:  
PictureFrames.net • Duke Cresting

# Supplier Directory

## Starline

**Product**  
Promotional products including drinkware, tools, flashlights, coolers, bags, electronics, professional safety products & more.

**Discount** **DS, PD**  
EQP  
Self-promo – EQP with Free Set-up, Note “self-promo”

UPA Contact  
**Brian DeBottis**  
716-341-6332  
bdebottis@starline.com

## Storm Duds Raingear

**Product**  
Imprinted umbrellas and ponchos.  
  
Licenses: 800 collegiate, Major League Baseball, Minor League Baseball, Major League Soccer, US Military, & Breast Cancer Awareness Foundation

**Discount** **DS, PD**  
EQP minus 5%  
-Minimum order quantity column 1  
-No setup charges on first color for 144+ orders  
-Reduced setup charges to \$25 on first color for less than 144 orders  
  
Free Freight (up to \$100) on specially selected items determined quarterly.

UPA Contact  
**Michelle DeMavo**  
800-325-4332 X100  
michelle@stormduds.com

## StrombergBrand Umbrellas

**Product**

**Discount** **DS, PD**

UPA Contact  
**Jodie Reale**  
845-535-3770 x 104  
order@strombergbrand.com

## Suntex Industries

**Product**  
Boutique Promotional Products  
Apparel Accessory Supplier

**Discount** **DS, PD**  
EQP pricing on all product in the Suntex Select Catalog.  
  
Must order catalog minimum quantity.

UPA Contact  
**Gwen Kellv**  
336-784-1000  
gwen@suntexindustries.com

# Supplier Directory

## Tekweld

Product  
Unique and impressive promotional products.

Discount  
EQP

**PD**

UPA Contact

**Dino Ciccarelli**

631-342-8960 X151

dino@teksweld.com

## Textile Technologies

Product  
Easy to use software systems that drive revenues and increase profits

Discount  
5% off all fees, including license, startup, add-on modules, and monthly maintenance.  
SEE Buying Guide on UPA Member website.

**IL, Bus**

UPA Contact

**Joe Dulworth**

817-561-1273

joe.dulworth@textile-tech.com

## The ColeMax Group

Product  
The Colemax Group is dedicated to the design, development, and manufacture of Customized Carrying Cases for any mobile device. Cases for every iPhone, iPad, Smartphone, Tablet, in a range of styles and protection levels.

Discount  
Column pricing for smaller qty's . EQP on tablets and accessories of 200 pieces and EQP on Phone Cases at 150

**DS**

UPA Contact

**Janette Redfern**

201-489-1020

Janetter@colemaxgroup.com

## The Firm, LLC

Product  
Telecom Auditing, IT Equipment Sourcing/Recycling, Cloud Sourcing

Discount  
Free communications Audit Employee Cell Phone Purchase Program  
\$20 discount on anything purchased from The Firm sales website (with code UUM20)  
Call them to set up an appointment to explore your options! 864-551-4477.

**ALL, Bus**

UPA Contact

**Stephanie Franklin**

864-551-4477

stephanie@thefirm864.com

# Supplier Directory

## The Magnet Group

UPA Contact  
**Customer Service**  
800-458-9457  
contactus@themagnetgroup.com

Product  
Magnet LLC-10% off Column Price  
Exclusions: Price Busters, BCE Innovations by Magnet-EQP  
Benchmark Crystal and Clocks-EQP  
The Bag Factory-EQP  
The 1919 Candy Company-EQP  
Castelli-EQP  
Template by The Magnet Group

Discount **DS, PD**  
Magnet LLC-10% off Column Price  
Exclusions: Price Busters, BCE Innovations by Magnet-EQP  
Benchmark Crystal and Clocks-EQP  
The Bag Factory-EQP  
The 1919 Candy Company-EQP  
Castelli-EQP  
Template by The Magnet Group

## Thermopatch

UPA Contact  
**John Paleczny**  
800-252-6555  
jpaleczny@thermopatch.com

Product  
Heat Seal Equipment  
Thermal and Dot Matrix Identification Labels  
Mending Materials  
Corporate Branding  
Transfers/Emblems  
Related Laundry Supplies

Discount **IL**  
National account pricing

## Tiger Hill

UPA Contact  
**Aparna Banka**  
770-416-6452  
aparna@tigerhillatl.com

Product  
Fishing shirts, hunting shirts, dress shirts, polos, aprons, and tote-bags as well as custom apparel.

Discount **DS**  
5% off EQP  
  
includes closeouts

## Tingley Rubber

UPA Contact  
**Stacy Harper**  
908-791-2253  
sharper@tingleyrubber.com

Product  
Protective clothing, flame resistant apparel, and everyday outerwear

Discount **ALL**  
5% off the wholesale  
Some footwear including "over the sock" styles is excluded. See pricelist for available styles. Freight is prepaid by Tingley. SEE Pricing on UPA Member website

# Supplier Directory

## Tough Duck

**Product**  
Apparel and footwear to protect people for the toughest jobs, the harshest climates, and any adventure.

**Discount** **DS, IL**  
EQP  
Free drop ship option  
Standard \$10 fee on orders under \$150 is waived  
SEE US & Canadian Price List on UPA Member website

UPA Contact

800-665-3369  
sales@richlu.com

## Towel Specialties

**Product**  
Beach Towels, Beach Accessories, Spa Towels, Turkish Robes, Golf & Sport Towels

**Discount** **DS**  
< 144 items: Next Column Pricing (NQP); > 144 items: End Quantity Pricing (EQP)

UPA Contact

**Javme Cook**  
(800) 938-6935 x:173  
jaymec@towelspecialties.com

Cobblestone Mills is a new division in 2016 featuring fine blankets and robes.

## Unishippers

**Product**  
Shipping Discounts

**Discount** **Bus**  
See UPA member website for pricing

UPA Contact

**Steve Frank**  
888-681-7447  
steve.frank@unishippers.com

## United Parcel Service (UPS)

**Product**  
Shipping

**Discount** **DS, Bus**  
Up to 33% on Air, and 18% on Ground

UPA Contact

**Customer Service**  
800-325-7000

# Supplier Directory

## Universal Overall

Product  
**Quality Work Uniforms:**  
Pants, Shirts, Shorts, Jackets,  
Coveralls, Jumpsuits, Shopcoats,  
Lab Coats, Counter Coats, Boiler  
Suits, Butcher Wear, Clean Room,  
Food handler, FR Clothing

Discount  
Special Discount Rate

**DS**

UPA Contact  
**Customer Service**  
800-621-3344  
sylviaj@universaloverall.com

## UPS Freight

Product  
LTL Shipping

Discount  
70% discount

**DS, Bus**

UPA Contact  
**UPS Freight Association**  
866-443-9303  
upsfreightassociations@ups.com

## Vantage Apparel

Product  
Men's and Women's Shirts •  
Jackets  
Fleece • Caps • Leather Jackets  
Embellishment • Embroidery  
Screen & Digital Printing

Discount  
EQP

**DS**

UPA Contact  
**See Website**  
Regional Contacts Listed

## Venus Textiles

Product  
**Products include, but are not  
limited to:**  
Lab Coats      Bath  
Blankets  
Scrubs      Surgical  
Towels  
Patient Gowns      Thermal  
Blankets  
Draw & Knitted Fitted Sheets

Discount  
Special Discount Rate

**IL**

UPA Contact  
**Customer Service**  
800-421-6599



# Supplier Directory

## Viedera

**Product**  
For Canadian Members: Calderon products, plus vinyle, nitrile, and latex gloves.

**Discount**  
10% off the distributor price list  
SEE Price List on UPA Member website

IL

UPA Contact

**Benoit Desnoyers**

800-264-8292

Benoit.desnoyers@viedera.com

## Washing Systems, Inc. (WSI)

**Product**  
Sustainable solutions for the commercial laundry and specialty cleaning markets

**Discount**  
5% off list price  
All our package goods (bags, drums, totes) are freight prepaid plus a \$60.00 freight surcharge. Freight on Bulk shipments is paid by the customer.

IL

UPA Contact

**Bill Utke**

800-272-1974

wutke@washingsystems.com

## WashTech

**Product**  
Heavy Duty Washer-Extractors and Dryers for Industrial and Dry Cleaning Laundries.

**Discount**  
Special Discount Rate

IL

UPA Contact

**Steve Cash**

770-241-3938

cashse39@numail.org

WashTech is part of East Coast Services which does Systems Design and Installations Nationwide. .

## Webb

**Product**  
Personal care and promotional products items offering:  
Laser Engraving, Label Application, Label creation, Custom Job Shop (the ability to print products that are not exclusively Webb), In House Art Specialists, Screen or Pad Printing, Packing and Fulfillment

**Discount**  
EQP

DS

UPA Contact

651-322-8200

info@webbcompany.com

# Supplier Directory

## WOWLine

Product  
Promotional Products

Discount **DS**  
EQP less 5% excluding factory direct items, selected PPE items, closeout items and coloring books and decal medallions which are NCP

UPA Contact  
**Christina Annanpersaud**  
(800) 655-6650 x3070  
cannanpersaud@wowline.com

## Zing Manufacturing

Product  
Promotional Products and S'well drinkware.

Discount **DS**  
EQP

UPA Contact  
**Kimberly Rose**  
602-422-9672  
krose@zingmfg.com

## Zoogee World, Inc.

Product  
Promotional Products

Discount **DS**  
20% off all column pricing for all Zoogee World products.

UPA Contact  
**Richard Ouelette**  
866-532-4935  
Sales@Zoogee.com